



**EASTERN CANADA  
CONSULTING**

# Corporate Presentation



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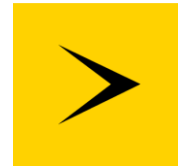
# Our Unique Offer

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## **High-value consulting in Data Engineering, DevOps, Full stack, and Cyber Security**

- ▶ Very Competitive Rates: -35% Market Rate
- ▶ Big-Four Consultants (Deloitte, IBM, Capgemini)
- ▶ North-American Clients & Standards (Coca Cola, Spark Therapeutics, Arcelor Mittal)
- ▶ Based in Montreal, Canada

Our Clients



VIDÉOTRON

Bell



AmeriGas  
America's Propane Company  
RELIABLE, SAFE, RESPONSIVE

energir



ArcelorMittal



THE COSMOPOLITAN  
of LAS VEGAS



intact  
INSURANCE



LOTO  
QUÉBEC

LOGISTEC



IA INDUSTRIELLE  
ALLIANCE  
ASSURANCE ET SERVICES FINANCIERS INC.

Logibec

VOSKER



PSP  
Investments

bdc

Centre intégré  
universitaire de santé  
et de services sociaux  
de l'Estrie - Centre  
hospitalier universitaire  
de Sherbrooke

Québec

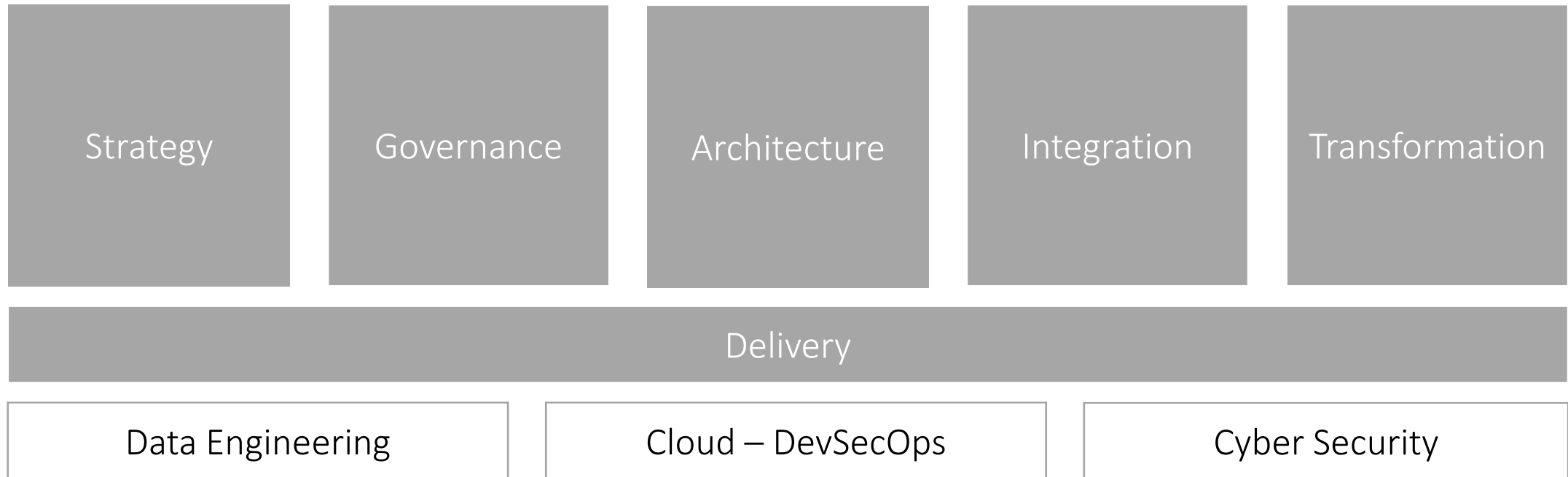
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Akinox  
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GAZELLE.AI

# Mission, Service Offer and Expertise

As a center of excellence in Data Engineering and Automation, Eastern Canada Consulting helps companies become "Event Driven"



# Our Management Team



**Joane SIKSOUS, MIT MBA**  
CEO, owner, 16 years  
experience, including 6 in  
consulting at Deloitte & EY;  
IT Strategy & Architecture,  
Business Analysis, Financial  
Modeling, Strategic Planning,  
Program Management



**Julien LEMAITRE, IT Ing.,  
MS Finance**  
VP, 20 years experience,  
including 15 in consulting &  
6 as a Manager at Deloitte;  
Data Management, Big Data,  
Data Virtualization & Data  
Warehousing, Program  
delivery & management



**Madjda NOUI, BS Maths-  
Finance (McGill)**  
*Director*  
Specialization in maths,  
financial markets & data  
engineering

# Our Team: Data Engineers



**Abdelbarre C.**

6 years experience  
Data Engineer  
Spark, Python,  
Databricks, Hive,  
Hadoop, Jupyterlab,  
Azure DevOps, Git, SQL,  
Python



**Imen B.**

4 years experience  
Data Engineer  
Spark, NiFi, Kafka, Oozie,  
SSIS, Talend, Python,  
Scala, Docker, Ansible,  
Cloud Azure



**Barthélémy N.**

7 years experience  
Data Engineer, Cloud  
Azure, Spark,  
Databricks, Hadoop,  
Scala, AWS, DevOps





# Our Team: Data Engineers, Data Scientists & DevOps



**Fatima Zahra E.**

5.5 years experience Data Engineer, Cloud Azure, Python, Java, MySQL, Hadoop, Spark  
CGI & Capgemini Morocco



**Manel Y.**

4 years experience Data Engineer, Emerson, Python, R, Scala, C#, Java, Spark, Kafka, Databricks, Snowflake, Cloud Azure, AWS, Kubernetes



**Mamadou K.**

5 years experience, Data Scientist  
PhD in Applied Maths, Spark, PySpark, Koalas, MLflow, Python, SQL, R, Cloud Azure Databricks



**Mamour T.**

4 years experience DevOps Engineer, Atos France  
Python, Scala, C#, Spark, Kafka, Azure, Ansible, Git, Docker, Pig, Hive, Angular





# Our Team: Data & Business Analysts



**Hind M.**

3 years experience; Data Analyst; Databricks, SQL, Python, AWS Services, Power BI, Tableau, Jupiter Notebooks  
Deloitte Morocco

beneva



**Yuri S.**

5 years of consulting experience, ex-KPMG; Product Owner; Data Management (DAMA certified); Project Manager



**Hamza I.**

5 years of consulting experience, ex-KPMG, Data Management (DAMA certified), Product Owner  
Project Manager



# ECC's Q&A

## **What kind of work permit does ECC sponsor for their new hires?**

Eastern Canada Consulting sponsors temporary work permits, allowing their hires to work in Canada. These visas are granted by the federal and provincial governments and are employer-specific.

## **What is an employer-specific work permit?**

An employer-specific work permit allows an employee to work under a specific employer in Canada. On average, an employer-specific work permit lasts 3 years, during which employees are tied to their employer. After this period, if needed, the work permit is renewed. In most cases, consultants obtain their permanent resident (PR) status before the expiration date of their work permit.

Eastern Canada Consulting helps their consultants in the immigration process by assisting them during every step of their work permit application. Throughout the years, the firm has successfully sponsored many consultants.

## **How long does it take to get a work visa?**

The acquisition of a work visa represents the last step of the immigration process and might take up to 6 to 12 months depending on the consultant location. In fact, Immigration, Refugees and Citizenship Canada (IRCC) has multiple visa offices around the world and has different processing time for each office.

# ECC's Q&A

## **What is ECC's expertise?**

Eastern Canada Consulting was founded in 2018 by a group of “data enthusiasts” and consultants specialized in Data Engineering and IT Strategy. They each had over fifteen years of consulting experience in Canada, the United States, and France, as well as operational and managerial experience in the industry.

ECC developed a significant expertise in recruitment, immigration, business development, and partnership management. This expertise enables us to offer high-end consulting services at competitive rates, while ensuring our consultants thrive in the best possible environment.

## **Could you provide a summary of Eastern Canada Consulting mission and vision?**

Eastern Canada consulting is an IT consulting firm that offers high-quality and affordable consulting services in the most in-demand data engineering sectors such as Data Engineering, Machine Learning (ML), DevOps and robotic process automation (RPA) to organizations in Canada and the United States.

Our vision is to offer talented people a new start and a better life in North America with the best possible work environment, so they can be successful, learn continuously, and reach their full potential.

# ECC's Q&A

## **What is the immigration status of employees' spouses and families?**

The spouses and children of temporary workers have the status of temporary residents. Spouses receive an open work permit allowing them to work for any employer in Canada. Children under five receive a visitor's permit, allowing them to attend daycare and receive provincial health benefits. Children over five receive a student's permit, allowing them to attend daycare and receive provincial health benefits.

## **What compensation package is offered by Eastern Canada Consulting?**

We offer a competitive compensation package that includes a bonus as well as full financial support for immigration, as our vision is to offer talented people a new start and a better life in North America.

## **Where are consultants located?**

All our consultants are physically located in Montreal, Canada. However, they are free to work remotely with clients based anywhere in North America.

# ECC's Q&A

## **What are Eastern Canada Consulting's recruitment criteria?**

Eastern Canada Consulting recruits top talents based not only on their experience, technical expertise and education, but most importantly, on their intelligence, kindness, team spirit, and passion for what they do.

These qualities are critical to join our team because Eastern Canada Consulting is focused on unity, mutual-support, and a passion for our mission to offer consultants a better life in North America.

In addition, our consultants are fully bilingual in English and French.

## **How do clients select consultants?**

Our partners and clients have access to our online platform to find all details about our consultants: technical expertise, education, trainings, certifications, experience, as well as Word resume in English and French.

# ECC's Q&A

## How does Eastern Canada Consulting retain their consultants?

We provide full financial support and administrative assistance to our consultants in terms of immigration. We warmly welcome them to North America and, as they remain tied to us for the duration of their **employer-specific work permit**, we offer them the best possible working conditions.

our wide range of clients in finance, insurance, telecoms, utilities, government, healthcare, and transportation, we offer our consultants the possibility to work on many different kind of projects.

For their professional growth and career development, consultants are regularly trained, and certified in the most in-demand cloud data engineering tools.

Finally, our revenue-sharing and transparent resource management model retains top-level talent while ensuring outstanding performance, engagement, and ownership.

# ECC's Q&A

## **What rates does Eastern Consulting Canada offer?**

Eastern Canada Consulting offers very competitive rate for high-quality consulting services in Data Engineering, ML (Machine Learning), DevOps, and RPA.

Our US clients benefit from competitive rates due to the exchange rate between the Canadian and the US Dollar. Companies such as Coca-Cola, Amerigas, Spark Therapeutics and the Cosmopolitan Hotel of Las Vegas have trusted us.

## **Do you offer contract-to-permanent / temporary-to-permanent (temp-to-perm) positions?**

Eastern Canada Consulting does not offer contract-to-permanent / temporary-to-permanent (temp-to-perm) positions due to our consultants' status in North America. Consultants with a Canadian employer-specific work permit are tied to their employer for the duration of their work permit.





EASTERN CANADA  
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# Contact

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<https://eastern-canada.com>